

The Scopelliti Line™ of Learning

1. Goals set as

- Unarguably **necessary**,
- Truly sufficient minimums, which must be...

(Please ponder both sub-points above and their ramifications before moving on.)

2. Hit or missed by the precise moment of deadline, and that ...

3. When hit equals sustainable, repeatable success that

- Defines satisfaction and having done “enough,” and is
- Ultimately perfected as a
- Solid floor of consistent performance, in a
- Driving, unbreakable **rhythm**. Such goals must be...

4. Stated as

- Sovereign personal pledges,
- Made to self and/or others, and given in the context of
- Absolute,
- Non-resisting and
- Unquestioning **accountability** relationships. These pledges...

(Once an unarguably necessary goal is set, what’s left to question or resist?)

5. Comprise true promises that express and expose your **character, and where your...**

6. Commitment is to either succeed or fail honorably, and finally where...

(Sadly, no matter what we say to the contrary, failure is always an option. What we should say is that surrender never is. Therefore honorable failure must also always be both an option and even a right.)

7. Honorable failure means,

- i. Most importantly, **no surrender** and all-out battle up to, through and past the moment of deadline,
- ii. Full acceptance of the condition of failure with NO denial or excuses, only results,
- iii. Full analysis of the failure,
- iv. Immediate re-setting of a new goal with a new deadline,
- v. Immediate execution of analyzed lessons.

Reduced down, here are the seven terms that sum up and therefore name our seven points:

- 1. Necessity**
- 2. Deadline**
- 3. Rhythm**
- 4. Accountability**
- 5. Character**
- 6. Commitment**
- 7. Honor**